How a Leading Credit Union Improved Entryway Durability & Cleanliness

MatWorks + Tinker Federal Credit Union Case Study

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OVERVIEW

Tinker Federal Credit Union (TFCU), Oklahoma's largest credit union, needed a better solution for its hightraffic branch entryways, where existing carpet tiles failed to manage dirt, moisture, and wear. Seeking to enhance cleanliness, safety, and aesthetics, TFCU partnered with MatWorks to pilot REPP-Tile[™], a durable, low-maintenance flooring system designed specifically for entryways.

After a successful trial, TFCU standardized REPP-Tile across all future remodels. The solution improved cleanliness, reduced maintenance costs, enhanced safety, and aligned with the credit union's sustainability goals. REPP-Tile delivered a professional, consistent look across branches—supporting TFCU's commitment to a better member experience. After over a year of use, the REPP-Tile still looks brand new.

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MATWORKS PROTECT EVERY STEP

Jason Kapka AVP and Construction Manager for TFCU

CHALLENGE

TFCU's high-traffic entryways are critical areas that shape first impressions. However, like many financial institutions, TFCU faced several challenges with its existing flooring solutions:

Dirt and Moisture Management – Oklahoma's harsh winters lead to excessive dirt, salt, and moisture being tracked into branches. Existing carpet tiles did not capture debris, allowing it to spread throughout the facility.

Maintenance Costs – The cost to maintain TFCU's existing floor care program was too high and they were looking for a permanent, durable solution.

Aesthetics and Wear – The previous flooring wore quickly and faded fast, creating an inconsistent look between branches.

Safety – Wet and dirty floors, slick tiles, and curled-up mat edges increased the risk of slips, trips, and falls, creating potential liability issues and a suboptimal member experience.

Recognizing these concerns, TFCU sought a high-performance, lowmaintenance flooring solution to enhance safety, improve cleanliness, and elevate the member experience across all branches.

RESULTS

SOLUTION

TFCU's journey to a better flooring solution began when Jason Kapka, AVP and Construction Manager for Tinker Federal, met the MatWorks team at an industry event. After initial discussions, TFCU agreed to pilot the MatWorks' REPP-Tile[™] flooring in the entryway of one branch location.

Several key factors influenced TFCU's decision to move forward with REPP-Tile:



Engineered for Entryways: REPP-Tile is specifically designed for high-traffic entryways, incorporating raised edges that scrape and trap dirt, moisture, and debris before it spreads into the facility.



Enhanced Durability and Performance: REPP-Tile's high-performance materials provided longer-lasting results, ensuring that branches maintained a professional, polished appearance over time.



Easy Cleaning and Low Maintenance: The REPP-Tile surface is designed for effortless cleaning, requiring only vacuuming and occasional deep cleaning to maintain its integrity.



Installation and Support: REPP-Tile installs with relative ease and TFCU was able to utilize its own maintenance team to conduct the installation with MatWorks' guidance and support.



Modular and Easily Replaceable: Individual tiles can be replaced as needed, allowing for localized repairs instead of full-floor replacements.



Sustainability and Long-Term Value: REPP-Tile supports TFCU's sustainable facility upgrade goals because it is a fully recyclable product with a long lifecycle.



Aesthetic Consistency: The flooring's modern design complemented the credit union's interior aesthetic, offering a consistent and high-end look across all locations

MatWorks delivered a full-service solution with tailored entryway consultations, installation support, and ongoing guidance to ensure long-term performance. Following a successful pilot, TFCU quickly expanded REPP-Tile to additional branches and designated it as the standard flooring for all future remodels. TFCU has achieved significant operational and financial benefits, reinforcing the decision to roll out the flooring across all branches:



Cost savings for discontinuing its current floor care program



Significantly reduced tracked-in debris, lowering cleaning costs and protecting interior flooring



Moisture barrier has reduced slip hazards, creating a safer and more comfortable environment for all.



A year later, REPP-Tile stayed clean and professional look, ensuring TFCU's high standards.



Ensures a uniform, high-quality member experience across its expanding network.



REPP-Tile aligns with TFCU's ecoconscious initiatives, maintaining superior performance

TFCU's experience with REPP-Tile provides a proven blueprint for leveraging innovative flooring solutions to modernize branch environments, enhance the banking experience, improve facility management, and support long-term operational goals.

Join us in protecting every step.

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